



PRESS RELEASE

Muehlhan reports an increase in sales and earnings at the end of the first half of 2014

- **Sales increase 11% in first half of 2014**
- **First-half EBIT of € 3.0 million**
- **Executive Board maintains existing earnings forecast**

Hamburg, 30 July 2014 – Muehlhan AG (Entry Standard; ISIN DE000A0KD0F7) ended the first half of the year with net income attributable to the equity holders of € 1.0 million (previous year: also € 1.0 million). After a subdued first quarter, there was a significant upward trend in the second quarter. During the first three months of the fiscal year, the Group had reported a loss of approximately - € 0.2 million. Overall, the company generated sales revenues of € 106.7 million during the period from January to the end of June 2014. EBIT increased from € 2.3 million the previous year to € 3.0 million.

As in previous years, the bulk of the sales revenues came from the **European business**, where Group sales totaled € 88.3 million, almost 15% higher than in the first half of 2013 (€ 77.1 million). The main contributor to the improvement was the business in the North Sea oil & gas sector, which last year was severely affected by a flight ban on transport helicopters. Because a major project was winding down, the Muehlhan Group's **North American** businesses saw revenues decline from a solid € 9.8 million in the prior-year period to € 7.4 million. In the **Asian region, including the Middle East**, Muehlhan managed to increase revenues from € 9.3 million to € 10.9 million. With EBIT of € 0.5 million (first half of 2013: - € 0.7 million), the earnings situation improved considerably. The improvement was due both to the shutdown of loss-making businesses in Qatar and China and the cyclical upturn in the fire-protection business in the Middle East.

The **Ship Newbuilding** segment experienced a (presumably temporary) recovery, reporting sales of € 19.1 million (first half of 2013: € 14.2 million). In the **Ship Repair** segment, sales of € 15.2 million did not quite reach the prior-year level of € 17.6 million. In the **Energy** segment, Muehlhan's work for customers in the wind energy, oil & gas offshore and petrochemical segments generated € 25.6 million of sales revenues (previous year: € 22.1 million). The **Industry business** segment encompasses bridge-coating, passive fire-proofing and other surface-protection services. During the first half of 2013, sales stood at € 26.0 million, a € 2.0 million increase over the prior-year period; this was primarily attributable to an increase in the fire-protection segment. The **Other Services** business segment, which consists mainly of steel construction work for maritime and industrial customers and scaffolding and access services, continued to improve. Altogether, sales revenues in this business segment totaled € 20.7 million and were therefore higher than sales revenues for the first half of 2013 (€ 18.1 million).

Outlook

The Executive Board is standing by its published forecast for 2014, with earnings before interest and taxes (EBIT) of between € 3.5 and € 6.5 million.

Important company figures:

in kEUR	1st half of 2014	1st half of 2013
Sales	106,670	96,223
EBITDA ¹	5,576	5,007
EBIT ²	3,005	2,263
EBT ³	2,133	1,299
Earnings per share (EUR)	0.06	0.05
Consolidated earnings after non-controlling interests	1,044	1,034
Cash flow	5,863	4,926
Investments for fixed assets	5,059	3,319
Depreciation and amortization	2,571	2,744

in kEUR	30.06.2014	31.12.2013
Balance sheet total	115,343	112,744
Fixed assets ⁴	42,229	39,749
Equity	59,367	58,303
Average number of employees	2,620	2,390

¹ EBITDA: Earnings before interest, taxes, depreciation and amortization

² EBIT: Earnings before interest and taxes

³ EBT: Earnings before taxes

⁴ Fixed assets: Total of non-current assets less deferred tax assets

About Muehlhan:

As one of the few full-service providers in its industry, the Muehlhan Group offers its customers a broad spectrum of industrial services and high-quality surface protection. Our very strong organizational skills, in-depth technical expertise and more than 130 years of experience enable us to satisfy our customers' exacting quality requirements. We offer top-rate solutions for surface protection, scaffolding and steel construction in our Ship Newbuilding, Ship Repair, Energy, Industry and Other Services business segments. With more than 2,300 employees at over 30 locations worldwide, we generated € 208 million of sales revenues in 2013. We will continue to focus our efforts on steadily improving our technologies and services while actively developing new markets in order to continue expanding our business going forward.

For further information about the company visit the website at www.muehlhan.com.

Contact information: Muehlhan AG; Tel: +49 40 75271-150; E-Mail: investorrelations@muehlhan.com